



MENULINK.NET

RELEASE PROFILE

Release Content 5.9

General Release

Enhancement releases provide innovative, good-for-industry features that deliver bottom-line performance improvements for MenuLink customers. We periodically provide enhancement releases that accelerate high return on your technology investment by focusing on Food cost and Labor Cost reduction.



ITEM LEVEL SUGGESTED ORDER SAFETY FACTOR

This feature allows you to specify a percentage that will increase your suggested order for an item above the forecasted amount. Great for those critical Items that are ordered based on a forecast.

USAGE PER FACTOR THEORETICAL CALCULATIONS

Introduced in earlier releases, Usage Per X Factor is an exciting new feature set providing forecast amounts based on product usage per every *X dollars in* sales (normally \$1,000). Perfect for buffets, salad bars, and for those no-recipe and tough-to-recipe items such as sauces, soda types, condiments and paper goods. This feature can be activated on an item-by-item basis so it can be customized to meet your specific operational needs. As history of usage accumulates, MenuLink's forecasting engine becomes "smarter" about the actual usage trends for each store. With this release, MenuLink can calculate your theoretical usage and on-hand quantity using the Usage Per X Factor. This provides an accurate tool for managers to research variances when there is no actual recipe attached to an item.



RECOMMENDED STAFFING USING MENU ITEM SALES

Today, restaurants use MenuLink Labor Management to enforce corporate labor standards with tight controls on scheduling guidelines. With Menu Link's recommended labor matrices, operators can schedule individual jobs based on forecast sales or guest count. With MenuLink 5.9, operators can refine their scheduling needs and align specific jobs to menu item category sales. By tying recommended staffing to menu item categories, managers can produce more effective schedules maximizing their labor dollars. Schedule the right people at the right time to ensure strong guest satisfaction. Potential Usage:
* Operations updates labor guides for the 'Fry Cook' with required staffing based on the sales for all Fry items.

* The MenuLink administrator modifies the recommended labor matrices for the Fry Cook job.
* Managers can now pinpoint when to schedule the Fry Cook based solely on the sales of Fry items. This powerful new tool, which identifies job staffing needs based on menu item sales to the 15-minute interval, can reduce labor costs while still maintaining exceptional guest satisfaction



NUTRITIONAL INFORMATION TO ALOHA POS

With an ever-growing concern regarding healthy eating, consumers are demanding nutritional information while dining out! Following guidelines endorsed by the National Restaurant Association and required by the Food & Drug Administration, you can now store nutritional information and their related values within any menu item recipe and access on the Aloha POS terminal. You can also enter additional information to advise your employees and your guests of any menu-item facts such as allergens or Weight Watcher points.



SPEED OF SERVICE

A new Speed of Service interface is now supported, Fast Track 2000/3000, perfect for Quick Service operators who use drive thru time as a key performance metric. This import provides excellent reporting for drive thru speed of service analysis. Key stats allow operations to better measure performance in the drive thru for number of cars, greeting board times, menu board, payment window, service time and total line time.

ELECTRONIC ORDERING EXPORT

A new Electronic Ordering interface has been introduced, which uses a generic file format to easily export purchase orders to vendors that do not have a specific MenuLink



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interface. With this feature, MenuLink will also scan for an invoice upon purchase order conversion and allow the manager to convert a Purchase Order into an Invoice.

MICROS EMPLOYEE EXPORT

The Micros 3700 export has been enhanced to optionally export additional employee data. You can now perform Magnetic Card Synchronization from both systems. The following options have been added: exclude birthdates, exclude job code of salaried employee, update termination status, update hourly/salary status, and update borrowed employee information.

MENULINK UNIVERSAL POS INTERFACE—SUPPORTS CASHIER CHECKOUT

With the MenuLink Universal POS Interface, virtually any POS system is supported. As part of the 5.9 release, this important feature to include Cashier Checkout information. Now all operations can benefit from the MenuLink Cashier Reconciliation for a more efficient cashier checkout process and above store reporting on cashier performance. Allows you to Standardize cashier checkout procedures, analyze cashier data such as net sales, over/short, comps, and more. Cashier information is also available in the Data Mart.

INTERNATIONAL—MENULINK TIME CLOCK

The popular MenuLink Time Clock runs on a POS terminal or a standard PC. With the ongoing effort to strengthen our international presence, the application now supports Simple Chinese in addition to French Canadian.



UPDATED GOVERNMENT FORM

The updated I-9 form is now available.

VERIFONE- TIP ENTRY

If you are using the MenuLink Time Clock with VeriFone, you can now prompt for tip entry. This is perfect for tipped environments to ensure that all earned wages can be tracked and reported.



REPORTS

The new 'Food Cost by Parent Category—FIFO Stacked' report is now available. By applying FIFO calculations to calculate theoretical values, as well as actual, you can more quickly identify variances.

REPORTS—MENU ITEM CONTRIBUTION BY ITEM STACKED

We took one of our most popular reports and really made it sizzle by extending it to a “stacked report”, which provides a store-over-store analysis at a glance. This great report provides all the valuable data from the original Menu Item Contribution report, plus it allows you to sort by item, so you can easily lock-in on the items that provide the most profitability. We also added the ability to drill down which allows you to dynamically analyze your sales mix to identify areas of opportunity.

REPORTS—WEEKLY FORECAST ANALYSIS

A new graphical report that will show the difference between System Forecast, Adjusted Forecast and Actual Sales. This is a great tool that allows managers to analyze store forecasting performance very quickly. Because accurate store forecasts are key to accurate and efficient product ordering and labor scheduling, this report can bring a very high impact to the bottom line.

REPORTS— CLIENT SOFTWARE VERSION

Take the headache out of knowing which version your sites are running. This handy report helps you identify sites that



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did not upgrade to the latest application version of MenuLink.NET. This report is also sortable.

REPORTS— BAR CODE LABEL

The inventory taking process has been simplified even more with the new Bar Code Label report. Managers can now easily print bar codes on Avery labels, which can be used to label inventory products. Perfect for those sites that are using the MenuLink handheld support for rapid inventory counts.

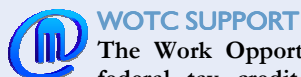


SECURITY

With POS data import integrity in mind we have added a new security permission to limit the control import of POS data can be performed. This allows the manager to control changes to data after a period end or pay period.

USER -DEFINED SECURITY QUESTIONS

Users can now unlock their own account if they correctly answer a preconfigured security question. No more tracking down an administrator to unlock an account when you have forgotten a password – just answer the security question with an answer only you would know and ‘Voila!’ your account is unlocked!.



WOTC SUPPORT

The Work Opportunity Tax Credit (WOTC) is a federal tax credit available to all private sector businesses. It is designed as an incentive to employers to hire individuals in certain targeted groups which consistently experience high rates of unemployment due to a variety of employment barriers. MenuLink now supports recording and verifying WOTC validation codes, as provided by ADP. With the new setting , MenuLink will verify that a WOTC validation code has been entered and that it is a valid code before saving the new employee information.



DATA MART

Data Mart now supports Open/Closed Hours by Day of Week in the ST_Sites table. Use this information for exporting and exports customized to meet your company's needs.